The Job Source A publication of the AMICA Center for Career Education

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Sensata Technologies, Attlebor, MA. email: Employment@Sensata.com

<u>Senior Financial Reporting Analyst</u>: Sensata Technologies (NYSE: ST) is one of the world's leading suppliers of sensing, electrical protection, control and power management solutions. We design and manufacture devices that help satisfy the world's growing need for safety, energy efficiency and a clean environment in global automotive, appliance, aircraft, industrial, military, heavy vehicle, heating, airconditioning and ventilation, data, telecommunications, recreational vehicle and marine markets.

- Preparation of SEC filings (Forms 10-K, 10-Q, 8-K, SD, 3 and 4, and the Proxy Statement), including managing certain areas of these processes to completion;
- Preparation and review of eXtensible Business Reporting Language ("XBRL") tagging in Form 10-K and Form 10-Q filings;
- Review of information contained in press releases, conference call scripts, and other investor presentations;
- Preparation of financial statements under IFRS;
- Preparation and review of employee benefit plan financial statements;
- Preparation and review of certain other regulatory filings on a quarterly and annual basis;
- Review of foreign entity statutory financial statements;
- Research appropriate accounting guidance to apply to various transactions, and SEC rules related to various regulatory filings;
- Participation in the audit process and interaction with external auditors on a regular basis; and
- Interaction with senior management on a periodic basis.

Desired Skills & Experience

- B.S. Accounting required, M.S. preferred
- 4-5 years of experience in a large public accounting firm or a major corporation finance role
- Public company experience (either in the role of auditing a public client or in the employ of a public company)
- SEC reporting experience, experience with XBRL a plus
- CPA or pending license
- IFRS experience a plus, but not required
- Ability to take ownership of a task or process, and see it through from inception to completion

- Strong accounting skills and experience, including excellent analytical skills
- Detail oriented, motivated, and organized
- Excellent verbal and written communication skills
- Ability to apply strict attention to detail
- There is no travel required in this position. Please email resume and cover letter.

Senior Financial Analyst: Within Sensata, the global Performance Sensing business focuses on automotive and heavy vehicle and off-road market segments. The business has an aggressive growth strategy with a focus on both organic and acquired growth. We are looking for a highly-motivated, and effective Senior Financial Analyst to support our North America Automotive Performance Sensing business unit. This position will report directly to the North America Automotive Performance in ad hoc analysis and requests for global business reviews. The ideal candidate is a self-starter who is motivated to learn the business and support segment managers in achieving and exceeding growth objectives. The candidate should be personable, able to work with various functional directors and managers including: Sales, Marketing, Quality, Engineering and Global Operations. Responsibilities will include, but not limited to;

• Active involvement in the monthly financial close process and preparation of materials for senior management review.

• Assist with income statement (P&L) forecast such as; Annual Plan, Quarterly Updates and Long Range Plans.

• Prepare financial analyses and models to measure business performance including; revenue tracking, gross margin analysis and R&D investment

• Support business decisions including prioritization of investments through application of NPV and ROI analysis

• Manufacturing cost analysis for high volume production including; inventory management, inventory valuation and logistics cost analysis Job Requirements:

• A bachelor's degree in Finance or Accounting. Advanced degree (MS, MBA) is preferred

• Five plus years of finance or accounting experience. Manufacturing background preferred but not required.

Knowledge of and experience with Oracle General Ledger preferred

• Strong knowledge of MS-Office, in particular Excel and Powerpoint

• The candidate should be a quick learner, have strong problem solving skills and analytical abilities, and be an independent thinker.

• The candidate should be able to interact and communicate effectively at all levels of management across a large organization including multiple functions and cultures.

• The candidate should be detailed and deadline-oriented, with a demonstrated ability to handle multiple tasks with varying priorities.

• Travel both domestic and international – less than 5% annually. Please email resume and cover letter.

DESIGNxRI, 333 Westminster St., Providence, RI 02903, email: jobs@designxri.com

<u>Associate Director</u>: DxRI seeks an experienced individual who will bring exceptional organizational, management and business skills to the organization by serving as Associate Director. Working in partnership with the Founder and Executive Director, this

individual will have overall management and internal operation responsibility for DxRI's staff, programs, expansion and execution of its mission. The ideal candidate will have the skills to help take this small and rapidly growing organization to the next level, by building on and creating processes and internal systems that secure the foundation of the organization, while supporting the continual shaping of DxRI's work to help the RI design sector. This is an excellent opportunity for an entrepreneurial minded executive interested in helping to build a dynamic organization.

Responsibilities:

Working in partnership with the Executive Director, the Associate Director will manage all day-to-day internal operations and will have the following responsibilities:

Operations & Management

Serve as the internal manager of the organization:

* Manage all operations including financial planning, budgeting and reporting, contracts and policies, annual reports, human resources and general office management.

* Lead the performance management process that measures and evaluates progress against goals for the organization

* Create a dynamic and productive office environment; Provide for day-to-day staff leadership presence.

□Manage, coach, and develop DxRI's staff with a commitment to excellence.

Ensure proper staff and resource capacity to meet the needs of the organization.

□Support a strong Board of Directors and board/organization committees; establish systems to ensure best practices in governance and overall effectiveness.

Business & Organizational Development

□Work with Executive Director to establish and test business models for organization.

Build work plans and systems to support strategic plan and properly execute business and organizational development for the long term sustainability of the organization.

□Recommend timelines and resources needed to achieve the organization's strategic and financial goals

. Along with the Executive Director, identify and seek funding opportunities to support the organization and its continued growth plan.

Programs & Grant Management

□Oversee all programs of the organization, including events, workforce development and business development programs, as well as efforts that support the business model.

□Oversee execution of grants; ensure proper tracking and reporting.

Ensure proper staff and resources are committed to project/programs; train and manage staff accordingly.

Establish and lead volunteer / partnership committees to execute programs successfully

□Advise on potential for growth with new projects/programs.

Ensure ongoing programmatic excellence, rigorous program evaluation, and consistent quality of finance and administration, fundraising, communications, and systems.

Communications & Partnerships

□Along with the Executive Director, forge deep and meaningful relationships and strategic partnerships with the DxRI core constituency that inform and grow the DxRI business model.

□Manage relationships and partnerships; work to communicate about these partners and the DxRI core constituency to help advance the DxRI mission.

□Work with the Strategic Director to position internal design relationships with external cross-sector efforts.

□Represent the organization at community events to enhance the organization's profile and connections.

Qualifications: The Associate Director will be thoroughly committed to DxRI's mission. All candidates should have proven operation and management experience. Other qualifications include:

5 years or more demonstrating measurable high performance in the areas of responsibility.

Unwavering commitment to quality programs and data-driven program evaluation.

Excellence in organizational management with the ability to manage and develop high-performanceteams, set and achieve strategic objectives, and manage a budget.

Strong written and verbal communication skills; a persuasive and passionate communicator with excellent interpersonal and ability to engage a wide range of stakeholders and cultures.

□Ability to multi-task and work effectively in a high-paced and changing environment.

□Naturally collaborative, adaptable, detail-oriented and results-driven.

Experience working in an entrepreneurial setting a plus.

Understanding of design-driven processes and skills important, but not necessaryCompensation

DxRI is offering a competitive salary with benefits. This is a full-time, salaried at-will position. Interested individuals should send cover letter and resumes via email. No phone calls please.

Barton Associates, Peabody, MA., contact: Jonathan Retchin, email:

jretchin@bartonassociates.com

<u>Chief Operating Officer</u>: The COO will be responsible for managing the product launch and implementing the company's strategic plan. The ideal candidate will have strong personal accountability for results, strong work ethic, adherence to ethical business practices, and comfort operating in a start-up environment with an ability to drive actions to closure.

RESPONSIBILITIES:

Direct and drive internal operations to achieve budgeted results and other financial criteria, and preserve the capital funds invested in the enterprise.

Work in partnership with the President to create the strategic five year plan and implement new processes and approaches to achieve it.

Insures that all activities and operations are performed in compliance with local, state, and federal regulations and laws governing business operations.

Develop and execute an integrated go-to-market plan for the product, including feature roll-out, product positioning, and routes to market.

Drive and manage the operational launch of the company product in Q2 2016.

Deliver agreed performance within budget.

Oversight management to ensure compliance to all process requirements and company policies, including risk management.

Work with Finance to develop a pricing model that ensures P&L targets are achieved.

Develop, establish, and direct the execution of operating policies to support overall company objectives.

Oversee all administrative functions, ensuring smooth daily operations and makes adjustments as necessary.

Oversee contract negotiation and legal activities: client contracts, partnership agreements, vendor contracts and other legal documents.

Plan, organize and staff key management positions when needed.

Perform other job-related duties as required.

Qualifications:

MBA or Masters in Accounting or Finance

3-5 years' experience in management or consulting

Strong analytical and organizational skills

Self-starter who is comfortable working in a fast-paced environment

Excellent verbal and written communication skills

Detail orientated and an interest in a broad hands-on role

Please apply via e-mail

Hasbro Inc., Pawtucket, RI, job link: http://jobs.hasbro.com/job/Pawtucket-Principal-Data-Engineer-Job-RI-02860/328332100/

Principal Data Engineer: The Senior Data Engineer will work with partners in IT and stakeholders across the organization to drive data-driven decisions. This person's primary responsibility will be to expand the usable pool of data available for conducting analysis. This person will also help execute the roadmap for Analytics within Hasbro and scope, plan, and execute strategic Analytics projects to help Hasbro's brands achieve profitable growth. Primary Duties and Responsibilities: Work with internal partners and outside vendors to catalog, clean, and integrate Hasbro and external data sources into Hasbro's data model. Develop processes and tools to enable access to data for analytical purposes. Manage Analytics projects from inception to completion. Projects may be small, one-time requests for analysis or modeling or may be large, ongoing programs to identify trends or track and monitor performance. Conduct analysis on Hasbro and external data sources. Leverage descriptive and exploratory techniques (tables, frequencies, visualizations), text analytics, and statistical methods to help answers business questions. Write up and communicate analytical results for stakeholders. Prepare meaningful data visualizations and create compelling, datadriven summaries of results for presentation to business partners. Coordinate with Enterprise Architecture team to translate business requirements into detailed specifications and architecture plans. Identify tools and vendor partners who can help the team drive business value for Hasbro. Qualifications: 10+ years of experience in Analytics, consulting, or a related data/quantitative field; B.S. in a quantitative field (e.g., comp sci, engineering, economics), advanced degree/MBA preferred; Advanced Excel capabilities, including topics like lookup and database formulas, Power Pivot, macros and automation; 3-5 years' experience with one or more scripting languages like R, Python, PERL, UNIX shell, Javascript; 3-5 years hands-on experience with a statistical package like R, SAS, SPSS, Matlab, Knime, Rapidminer; Intermediate SQL skills, must be able to design and optimize gueries and create data structures; Basic conceptual understanding of database design, machine learning methods, NoSQL, Hadoop; Excellent written and verbal communication skills – experience working with business stakeholders and senior leaders; Strong project management capabilities, able to coordinate multiple projects and prioritize a variety of incoming requests. Please apply via job link.

Travelers, Hartford, CT, job link: http://travelersindex.contacthr.com/47124426

Director, Claim Product Management - Medical Center of Excellence:

JOB DESCRIPTION: This position is responsible for: Directing the design and delivery of strategies related to Travelers Claim Medical Center of Excellence initiatives. Developing and designing programs and leading initiatives to improve countrywide results. Evaluating operating environment, vendors, workflow processes, and support services for assigned projects. Documenting multiple solutions to recommend and lead implementation of improvements. Directly managing staff or a large complex project.

Claim Strategy:

* For specific national line of business initiatives, develop and direct strategies and business plans for product, program or functional development/ enhancements, design, marketing, best practices, system development, management of vendors, policies and procedures, management of legislative and regulatory issues customer service and claim technical support.

* Collaborate with Claim management, claim legal and other claim product teams to develop and direct national strategies and business plans for line of business initiatives to increase sales and productivity reduce expenses and improve results and customer service.

* Identify new improvement opportunities, and understand and assess barriers to success. Develop and implement short and long term strategies to address improvement opportunities and drive results.

* Responsible for vendor strategies including vendor selection, negotiation and contracting.

Claim Practices Field Support:

* Proactively stay abreast of industry, developments, changing trends and jurisdictional issues related to the Healthcare Industry.

* Direct industry analysis and bench- marking studies.

* Adjusts claim practices, marketing strategy and customer service as appropriate to anticipate, respond to, and manage trends.

* Partner with Claim University on the development and design of technical claim/leadership training strategies, programs and curriculum.

* Partner with field management, Claim Finance and Claim MI to develop and execute a financial management and control strategy to limit financial risk associated with claim costs. Serve as a contact and technical resource to field and business partners.

* Provide field claim management guidance on legislative, regulatory, and market conduct issues.

* Share accountability with business partners to achieve and sustain quality results. Business Process, Workflow and Technology:

* Responsible for the creation, implementation, and maintenance of claim handling guidelines, policies, procedures and processes.

* Assists in the development and implementation of claim policy language endorsement. Manage the investigation of new technology and the application for improving business process and increasing productivity

* Manage competitive analyses and benchmarking studies.

* Manage systems and workflow initiatives in support of business process, service improvement, and cost effectiveness.

Business Partner Support:

* Build and maintain strong partnerships with Underwriting, Product Management, Marketing, and Actuarial to drive business results.

Leadership: Develop team goals and drive strategies to meet business objectives. Manage and develop staff.

* College degree and 6+ years claim, healthcare or management consulting experience in a related field. Interest in understanding the healthcare system including Hospital Services, Pharmacy or group health insurance.

- * Knowledge of the healthcare system preferred.
- * Expert at navigating the Travelers environment strongly preferred.
- * Advanced knowledge of project management skills and protocols.
- * Strength in working in a team environment and collaborating on innovative projects
- * Strong research and project management skills
- * Ability to analyze business problems thoughtfully and draw conclusions in uncertain situations
- * Ability to communicate complex issues to varying audience levels
- * Financial management and analysis skills. Please apply via job link.

Here are some suggested job listing websites that you may want to consider:

rhodeislanddiversity.com	<u>giggijobs.com</u>	JobsinRI.com
<u>Rljobs.com</u>	thingamajob.com	OneWire.com
OceanStateJobs.com	SnagAJob.com	Rhodelslandjobs.com
HelloProvidence.com	TriStateJobs.com	masslive.com
JobsinMA.com	<u>gojobs.com</u>	CTjobs.com
www.newenglandherc.org	WorkConnecticut.com	jobster.com
MassachusettsJOBS.com	<u>CareerBliss</u>	EmploymentGuide.com
www.usaiobs.gov	CONNECTICUTJOBNETWORK.com	

Bryant University is a nationally recognized leader in higher education, has a proud academic tradition of educating men and women, offering them opportunities to acquire knowledge and strengthen character so they can achieve success as they define it. Bryant is also dedicated to the success of our faculty and staff, and the school provides excellent benefits, training, and support so that individual talents may flourish for the benefit of its students. For a full listing of our current career opportunities, please visit our website. Bryant University is an EEO/AA employer and an institution committed to diversifying its staff.