Hexagon Metrology, Inc, No. Kingstown, RI job URL: https://home.eease.adp.com/recruit/?id=15191151

Project Manager: Job Description: Hexagon Metrology, Inc. (part of Hexagon Manufacturing Intelligence) is seeking a Project Manager for our Engineering Group. If you have the passion and desire to grow your career with a dynamic global company, look to Hexagon! Our culture is innovative and our spirit entrepreneurial. This opportunity is available in North Kingstown, Rhode Island.

As the Project Manager you will be responsible for new product development projects for the Hexagon Manufacturing Intelligence portfolio. You will manage a cross-functional team comprised of R&D, engineering, operations, service and product management to deliver new products on time and within budget, using a phase-gate development process. The Project Manager provides project leadership and direction to the team and is able to clearly communicate project objectives and status at all levels of the business.

ADDITIONAL RESPONSIBILITIES INCLUDE
• Responsibility for developing, maintaining and tracking the overall project plan.
• Managing technical resources to deliver projects to budget and on schedule.
• Interfacing with product management, manufacturing, engineering and suppliers to understand, set and clearly communicate project and special process requirements in support of a project.
• Managing product development plans and schedules from concept development through initial production.
• Leading cross-functional teams in the identification, tracking, and management of project risk.
• Monitoring, tracking and reporting on project status, key performance indicators and any changes to scope using established tools – including the master project list, dashboard reports, regular project updates and gate review presentations
• Providing leadership, training and coaching to assist team members toward achieving objectives.
• Supporting development and improvement of a product development process, project management tools and techniques
• Travel up to 10% domestic and international

QUALIFICATIONS
• B.S. in Engineering or an Engineering-related discipline/MBA desirable
• 8+ years of experience related to chartering, monitoring, and management of projects
• Ability to interact effectively with all levels of management within a global organization
• Ability to establish leadership presence, motivate and influence
• Strong organizational skills
• Ability to efficiently and accurately manage multiple priorities
• Effective interpersonal and communications skills, written and verbal
• Comfortable with hands-on work in laboratory environment
• High level of skill in MS Excel, PowerPoint and Word
• Team player: supports teammates and colleagues. Teamwork is paramount.
• Project Management experience helpful
• PMP Certification a plus

Excellent benefits offered. At this time we will consider applicants who are legally authorized to work in the United States without company sponsorship. No relocation. Please apply via job URL.

Federated Insurance, 100 Cummings Center Drive, Beverly MA 01915, contact: Bob Hevener, LUTCF| District Marketing Manager, email: rehevener@fedins.com

Sales: An opportunity you can bank on! Industry-leading company seeks sales-oriented individual to join our winning team. Earning potential is unlimited and the average gross annual income for first-year employees is $108,983.

Position Description
Manage a territory of existing clients and prospects
Gather fact-finding information and present proposals
Extensive, paid training program and career-long learning opportunities
Implement proven business plan with company-wide support
Outstanding benefits and incentive packages
Limited overnight travel.

Qualifications
Four-year college degree required
Proven sales performance
Outstanding people skills
Competitive drive

Please mail or email your resume and cover letter. Must be legally authorized to work in the U.S. and not require employer visa sponsorship now or in the future. An Equal Opportunity Employer.

Travelers Insurance, Hartford, CT.

Business Intelligence Support Developer: Responsible for system programming and analysis tasks of intermediate complexity within a single system or group of small systems. Responsibilities include performing analysis, design, programming and configuration functions (includes defining technical requirements) with a very high degree of accuracy and speed. Performs analysis, assessment and resolution for defects and incidents of intermediate complexity and escalates appropriately. Builds effective relationships with stakeholders. Utilizes business knowledge to explain technical activities in business terms. Seeks opportunities to expand technical knowledge and capabilities. Performs basic project management responsibilities.
Coordinates project work with GSO partners. Provides technical guidance and mentorship to less experienced employees. Applies knowledge of current industry trends and techniques to formulate solutions within the context of assigned projects. Other duties as assigned.

Qualifications: Related Bachelor degree preferred or equivalent work experience, minimum 3 years of work experience in related field. Typically has 5 or more years of experience. Technical Knowledge Demonstrates advanced programming/configuration/analytical skills to achieve business and or technical requirements. Able to work independently to resolve discrepancies, defects, incidents or problems with understanding of the business and system impacts. Able to identify and exercise appropriate escalation communications. Demonstrates an aptitude for learning and applying new and/or updated programming languages, techniques, and/or software development disciplines. Demonstrates understanding of the supported business systems. Communication Skills Ability to communicate thoughts/designs/ideas in an unambiguous manner and adjusts communication based on audience. Exhibits active and effective communication skills with team members - including active listening and effective written and verbal communication skills. Effectively contributes and communicates with the immediate team. Business Knowledge & Partnership Able to clearly and concisely communicate with the business. Demonstrates willingness, cooperation, and concern for business issues. Able to understand assigned business unit and business priorities. Able to coordinate with other technical areas to achieve project/department or division goals. Problem Solving & Decision Making Able to recognize, analyze, and diagnose business and technical problems, incidents, and defects of advanced complexity. Able to creatively evaluate alternative solutions. Able to reuse previously completed processes. Demonstrates the ability to make routine decisions independently and recognizes when escalation is necessary. Team Orientation Ability to build and foster relationships with team, business, and technical partners to achieve objectives. Practices objectivity and openness to others' views. Able to recognize and support team priorities. Leadership Exhibits team leadership and collaborates with partners. Planning (Project Management) Able to manage time and competing priorities and provide management with accurate and timely status information. Able to accurately evaluate and estimate tasks. Financial Awareness Able to understand how the project schedule relates to budget. Please apply via job URL

http://travelersindex.contacthr.com/47755215

**Software Developer:** As a member of the Personal Insurance Business Technology Operations (BTO) organization, this position: 1) Develops and implements Personal Insurance pricing and commissions changes within our business-controlled rating engine and other BTO supported technologies on a state basis for personal insurance products (auto, homeowners, umbrella and other property lines). 2) Analyzes business specifications, develops rating algorithms, updates commissions and tests logic to ensure high quality results for our automobile and property insurance products. 3) Provides consulting services to our business partners.

Responsibility: Demonstrates solid understanding of Personal Insurance products, rating and pricing concepts; works independently to analyze product features, commissions, and/or rating to determine corresponding rates and rating logic to be implemented; in support of commission, pricing and product changes, exhibits understanding of PI information technology and has ability to develop specifications for rating; commissions to support product changes or development efforts; ability to provide state expertise/consulting services for rating to various business areas; ability to design, build and test commissions, rating, and forms endorsement date changes;
ability to analyze state rate and commission change business specifications; able to build rate structures to support business requirements; ability to analyze and design system functions at a high degree of accuracy and speed; understands and works within the Software Development Lifecyle to implement rating changes into the BTO technology; development and utilization of test plans.

Qualifications: Previous computer programming, system analysis and/or operational process management experience; experience analyzing business and/or system requirements; working knowledge of relational databases (DB2); strong personal computing skills with an emphasis on Excel, Access, Word and other Microsoft software; solid to Advanced knowledge of Personal Lines products — Auto and/or Property; 1+ years’ experience in property/casually insurance industry, preferably personal lines; 4 year college degree (Business, Finance, Computer science, Mathematics, Management Information Technology) or equivalent work experience. Project management, goal setting, organizational and execution skills; experience analyzing complex business and/or system requirements. Please apply via job URL. http://travelersindex.contacthr.com/47821364

Financial Planning & Analysis – Analyst:
Responsibilities:
• Performs trend and variance analyses - incorporates data from different areas and synthesizes. Findings incorporate cross functional impacts, trends, and industry news.
• Supports process improvements and strategic initiatives within functional area. Proven ability to analyze business process and provide suggestions for improvement.
• Able to articulate impact of analysis, modeling, business decision support on key financial measures (ie Gross Profit, Operating Margin, DOH, DSO, etc).
• Responsible for weekly/monthly/quarterly reporting and updates to management team. Aides in development of new reports; responsible for complex reporting processes on key functional KPI's. Owns communication and analysis associated with reporting efforts.
• Provides support to the annual budgeting and periodic forecasting of the assigned business area including variance analysis and sensitivity testing.
• Supports functional and cross functional projects and is able to implement process improvements within functional area.
• Partner cross functionally with the Regional operations and finances teams.
• Perform other job duties as required.

Qualifications:
• Bachelor's degree or equivalent experience
• 3-5 years’ experience in business analytics, reporting and decision support
• Demonstrated success in identifying areas for business improvement
• Outstanding analytical skills (numerical, verbal).
• Strong Strategic Planning, Financial and Operations / Business Background. Not purely financial background required.
• Strong business acumen
• Financial modeling experience
• Budgeting and forecasting experience a plus
Senior Revenue Accountant: We are actively seeking a Senior Revenue Accountant to join our Finance Organization as a key member of the Accounting Team Reporting to the Corporate Controller. This individual must possess a very solid understanding of the revenue recognition guidance and have a demonstrated ability to apply such guidance in a fast-paced corporate environment. The Senior Revenue Accountant is responsible for reviewing contracts, revenue recognition, and assisting in technical issues. This role will assist with the review and streamlining of current processes and controls within Revenue Accounting.

Responsibilities:
- Ensuring revenue transactions are accurately recorded in accordance with US GAAP.
- Review customer arrangements to conclude the appropriate revenue recognition treatment and to identify any issues.
- Research and analysis of complex revenue recognition issues, as necessary.
- Work closely with Sales, Legal, and Operations to ensure all issues are identified and addressed appropriately in advance of execution.
- Maintain, monitor, and reconcile the Company's deferred revenue and unbilled receivables accounts.
- Maintain the Company's Fair Value analysis for all product lines (VSOE).
- Manage the Company's Monthly Relative Sales Value calculations and allocations.
- Review all Professional Services revenue to ensure accurate recognition in accordance with previously concluded guidance.
- Review and formally document all material revenue generating transactions in accordance with Company policies.
- Prepare various monthly, quarterly, and annual revenue reports for management review as needed.
- Identify opportunities and assist Company in process improvement.
- Assist Company in transition and implementation to the new revenue recognition standard (ASC 606).
- Serve as point of contact with external auditors in regards to revenue transactions and reporting.

Qualifications:
- A team player with outstanding planning and organizational skills demonstrated in project management and execution, with a strong ability to manage, simultaneously, multiple project deadlines and priorities
- Experience as a NetSuite user (preferably in a SaaS environment)
- Excellent financial modeling and analytical skills
- Outstanding written and verbal communication skills required
- Advanced expertise in Microsoft Excel
- Ability to work in a dynamic fast-paced environment
- Ability to function independently, be a self-starter and make decisions with minimal supervision
- Ability to promote improvement with challenging analysis and reviewing target business unit performance
Required Experience
- Bachelor’s degree in Accounting or Finance required.
- CPA preferred but not required.
- Minimum 4 years of accounting in experience in public accounting and/or high growth software or SaaS technology company.
- Strong proficiency with Microsoft Office applications.
- Must have NetSuite experience.
- Strong work ethic, accountable, and ability to multi-task in a fast paced environment.
- Team player who has the ability to work independently and proactively to respond to inquiries, and deliver results. Please apply via job URL.

Anaqua, Boston, MA., Job URL: https://goo.gl/KZaZcO

Senior Accountant: Position Summary: Seeking a motivated, high-energy individual to contribute to the success of a growing corporate accounting team. In this role, the Senior Accountant will perform daily operational accounting tasks, such as creating journal entries and maintaining the general ledger and certain sub-ledgers. This individual will play an important role to help in the monthly, quarterly and year-end close processes for the Company and its subsidiaries. The individual will also assist in M & A accounting integration projects as needed.

Responsibilities:
- Month end general ledger closing and financial reporting
- Assist with global consolidation process in accordance with US GAAP
- Perform all aspects of the accounting – A/P, A/R, G/L and analysis
- Prepare monthly reconciliations relating to cash, AR, AP, travel expenses, fixed assets, and other accounts as assigned.
- Assist with the preparation of schedules to facilitate balance sheet reviews and annual audit.
- Assist in the development, implementation, adherence and ongoing maintenance of internal policies, procedures and controls.
- Team members may be asked to take on additional duties as required

Experience:
- Experience in M&A accounting integration is preferred
- Minimum 4 to 6 years of accounting experience; some corporate experience and software company experience is preferred.
- Strong technical accounting background (CPA a plus)
- Ability to manage multiple deadlines will be a key part of this role.
- Excellent communication skills (written and oral)
- Organized – able to easily multitask and track many projects/deliverables that are all occurring at once
- Strong computer skills (MS Office, Excel, Word, Outlook, Net Suite…etc.)
- Dedicated team player who is flexible and adaptable to change.
- Bachelor’s degree in Accounting or Finance required.

Please apply via job URL.
Web Developer – Drupal: Duties and Responsibilities: This position will build and maintain websites and digital resources for Campus Services Information Technology under the direction of the Associate Director – Applications Services.
- The Web Developer will perform tasks according to the technical guidelines and standards for Campus Services Information Technology Web Development and W3C Accessibility Guidelines.
- Develop and maintain high quality accessible and responsive websites using various languages and technologies. Strong Drupal, PHP, JavaScript, HTML, and CSS skills are essential
- Development and configuration of Drupal CMS sites, including themes, front-end, and module development and integration.
- Ensure layouts, Drupal themes, Drupal modules, and Drupal core are updated according to departmental expectations. Provide end user training and assist with content updates when necessary.

Qualifications: 3+yrs experience in web design and/or web development.
- Must have expert knowledge of Drupal, HTML, CSS, JavaScript, Adobe Creative Suite.
- Willingness to go the extra mile and learn new skills.
- Ability to handle confidential materials with discretion.
Please email resume and cover letter.

Process Improvement Consultant: Job Description: BlueLine Associates is looking to add a few top-notch process improvement consultants to the team. We work together on multiple projects, serving as the catalyst for change within the organization to fully integrate Lean principles into the management of our Fortune 500 customers. We strive to deliver 3-10X ROI for our clients, and we want your talents to help us get there! We enjoy a small company environment that works hard at driving change, and celebrates our successes along the way. If you are ready to take your career to the next level, the opportunities are endless at BlueLine Associates.
Responsibilities:
- Lead lean projects toward successful completion by supporting lean program and initiatives, facilitating cross-functional teams and training, resulting in improved process quality, financial results, and customer satisfaction.
- Work directly with customers to establish goals and objectives related to lean, including quality targets. Prioritize projects to ensure resources are appropriately applied to achieve established goals at the department level.
- Establish and monitor metrics relative to programs, projects, and initiatives. Conduct periodic program reviews and update department leadership on the deployment progress and LSS results.
- Audit closed projects to ensure results are maintained.

Qualifications: Education/Certifications:
- Six Sigma Green Belt is required (Black Belt is a plus)
- ITIL and/or PMP certifications are desirable, but not required
- Bachelor’s degree or above
• Must have experience with facilitation (leading, presenting and running meetings with VPs)
• Experience with lean based projects
• Experience working in IT is a big plus!
• Must have 4+ years of experience in process improvement projects
• Must have demonstrated ability to manage multiple projects successfully
• Skilled at leading process change
• Should be able to learn and apply statistical analysis to complex business problems, and create and maintain a high level of energy and sense of urgency about Lean and continuous improvement. Enthusiasm and drive are key!
• Strong stakeholder management skills.
• Should have an established home office and the ability to maintain a high level of productivity in an independent workspace. Please email resume and cover letter or apply on line.

Beta Group, Norwood, MA., email: jobs@beta-inc.com

Administrative Assistant / Proposal Coordinator: BETA Group, Inc., a multi-office Engineering firm, was established in 1982 and has grown to become a regional leader in the fields of Transportation, GIS/Asset Management, Civil/Site Engineering, Environmental Engineering, Structural Engineering, Landscape Architecture and the Environmental Sciences. Due to our continued growth for more than 30 years, we have immediate openings for professionals ready to accelerate their career track. This position reports directly to the Office Senior Vice President and is an opportunity to be engaged in the Management, Marketing and overall Administrative processes of an engineering office. The Office Administrator/Proposal Coordinator will split his/her time between Administrative duties and Marketing duties and must be flexible as requirements will vary day to day.

Main Responsibilities:
• Assist SVP on Office Operational Management duties. Duties include maintaining the Office Outlook calendar, coordinating & assisting with office meetings, finalizing contracts and other documents for issuance.
• Assist SVP with clerical / scheduling support, such as proof-reading and editing documents.
• Support Office Staff with administrative assistance on an as needed basis. Duties include handling FedEx shipments, answering phones when needed, handling mail when needed, ordering office supplies when needed, occasionally coordinating lunch orders for company meetings, collecting/compiling timesheets from Norwood employees SVP signature before sending to HR.
• Coordinate preparation of marketing proposals and qualification packages. This includes formatting/editing text, ensuring proposals are presentable, inserting graphics, creating a cover sheets, performing minor writing assignments.
• Handle production of proposals and other forms of submittals including printing, assembling and packaging for delivery.

Skills Required:
• Self Starter / Team Player
• Energetic / Positive Attitude
• Self Reliant / Confident
• Able to Organize and Prioritize Assignments
• Able to learn new terminology
Skilled in written & verbal communications
Knowledge of consulting engineering industry a plus

Education and Experience:
- AS or BS Degree in Administration, Marketing and/or Journalism
- Proficiency Office Software
- Skills in Adobe InDesign; Adobe Illustrator & Photoshop, PowerPoint or other presentation software.
- 8 plus years of relevant experience

Many benefits offered. Please email resume and cover letter, referencing job code 16-AAPC-02TL. BETA Group, Inc. does not sponsor Visas. Must be eligible for employment in the United States of America.

TUFTS HEALTH PLAN, Watertown, MA, job URL: https://www.tuftshealthplan.com/careers, contact: Kristi Langevin, email: kristi_langevin@tufts-health.com

Finance Operations Program Specialist: Program Specialist is responsible for supporting the administration of finance operations programs with high visibility to external customers, vendor relationships and cross-departmental interfaces through project management and analytical support. Under the direction of manager, responsibilities include business requirement documentation, testing and implementation of: program changes, new applications, applications enhancements, process improvements & finance operations related corporate initiatives. Responsible for working closely with finance operations management to ensure effective ongoing operational and regulatory business processes and will assist with the development of analytical reporting. Program Specialist will assist with broker compensation processes and initiatives with internal and external business partners, including sales staff and broker compensation system vendor.

Qualifications:
- Bachelor’s degree required, with a concentration in accounting or finance preferred.
- Minimum three to six years of experience in accounting, finance and/or operations, preferably in healthcare.

Skill Requirements (include complexity of position):
- Must be highly organized with ability to operate in a fast-paced environment and have the flexibility to adapt to changing processes and timelines.
- This position requires independent judgment and the ability to make timely and sound decisions.
- Proven ability to perform in dynamic situations, manage multiple, complex responsibilities, and be effective working autonomously to meet multiple deadlines.
- Must possess excellent critical thinking and problem solving skills, and demonstrated experience with analytical work.
- Must be able to interpret new regulations and business ideas and understand the finance operations implication to processes and applications.
- Intermediate to advanced technical expertise in Excel is required.
- Technical proficiency in relational databases, database applications, Cognos and/or SQL query writing is a plus.
• This position frequently interacts with external customers, vendors and auditors. Apply via job URL. Go to "Search Jobs" and enter the Job ID and apply. At the same time, interested applicants should send a copy of their resume to Kristi Langevin’s email.

**Manager, Client Funding & Operations:** This position is responsible for the management all aspects of Client Funding and various financial operations processes related to claims payment. Client Funding includes invoicing self-insured employer groups for all healthcare related costs. This position will be responsible for integrating all new processes in support of the business. This role will work in collaboration with Business Analytics to ensure accuracy and a successful funding cycle. The role is highly visible due to the financial interaction with the ASO client segment. Finance Operations supports the claims related payment process by monitoring, reviewing and releasing claims payments for all product lines. Responsibilities include the timely and accurate resolution of all production and reporting issues. This position requires a strong business acumen and analytical discipline. This cross functional role interacts with internal operational departments, sales team, external clients and business partners.

Qualifications (Minimum education & experience level required):
• Bachelor’s degree in accounting or business administration required.
• Minimum three to five years of accounting or finance work experience which demonstrates the abilities to perform in the position. Reporting and analytical experience required. Managed health care experience is preferred.
• Minimum one to three years of Supervisory experience.

Skill requirements (include complexity of position):
• Must be highly motivated individual with excellent organizational skills to manage large volumes of information and multiple assignments.
• Proven ability to operate in a fast-paced environment and have the flexibility to adapt to changing processes and timelines.
• Must be able to interpret complex business situations and understand the Financial Operations implication, and work with multiple systems.
• This position requires independent judgment and the ability to make timely and sound decisions, and to work autonomously.
• Must possess excellent critical thinking and problem solving skills, and demonstrated experience with analytical work.
• Technical expertise in Excel and database applications is required. Cognos reporting is strongly preferred. Apply via job URL. Go to "Search Jobs" and enter the Job ID and apply. At the same time, interested applicants should send a copy of their resume to Kristi Langevin’s email.

Here are some suggested job listing websites that you may want to consider:

rhodeislanddiversity.com  JobsinRI.com
RIjobs.com  thingamajob.com  OneWire.com
OceanStateJobs.com  SnagAJob.com  Rhodelandjobs.com
HelloProvidence.com TriStateJobs.com  masslive.com
JobsinMA.com  gojobs.com  CTjobs.com
www.newenglandherc.org  WorkConnecticut.com  jobster.com
Bryant University is a nationally recognized leader in higher education, has a proud academic tradition of educating men and women, offering them opportunities to acquire knowledge and strengthen character so they can achieve success as they define it. Bryant is also dedicated to the success of our faculty and staff, and the school provides excellent benefits, training, and support so that individual talents may flourish for the benefit of its students. For a full listing of our current career opportunities, please visit our website. Bryant University is an EEO/AA employer and an institution committed to diversifying its staff.